



**NAM LONG INVESTMENT CORPORATION**

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HCMC, 23 April 2016

**BUSINESS PLAN AND KEY TARGETS 2016,  
PROFIT DISTRIBUTION PLAN 2016**

**To: Shareholders Meeting of Nam Long Investment Corporation**

On behalf of the Board of Management, I would like to present the Business Plan 2016 and the Profit Distribution Plan 2016 as follows:

**1. Business Plan 2016:**

The Board of Management would like to propose the Business Plan 2016 with programs and objectives as follows:

**1. Fundamentals**

- Complete the development and handover Of current projects (Ehome 3&4, The Bridgeview, Flora Anh Dao and Camellia Garden)
- Accelerate the legal and infrastructure completion to call investors and implement for FUJI (new), Hoang Nam project (new), Nam Long Hong Phat, Nguyen Son, Phu Huu
- Secure new land bank by 2016 to enable products construction and handover in 2017
- Launch the new product lines as social housing and villa in projects cooperating with partners

**2. Value creation**

- Work with local and foreign financial institutions to access loan and other financial instruments
- Continue strengthening the Group structure and improve the subsidiaries to professionalize in the Group under the value-added chain of real estate
- Realize the value of investments

**3. Growth**

- Continue increasing NLG Share Price And Liquidity
- Cooperate with real estate developers and strategic partners for the development of new projects and the exploitation of existing projects in 2016-2017



## II. Key Targets 2016 and Profit Distribution Plan 2016

After analyzing the market trends and the Company's resources, the Board of Management would like to propose the Business Plan 2016 with key targets as follows:

### 1. Target Revenue and Profit

Bil VND

No	Objectives	BP 2016	% vs 2015
1	Net revenue	3,187.0	153%
2	Profit after tax	399.0	91%
3	Net profit after minority interests	360.2	75%

### 2. Profit Distribution Plan 2016:

Bil VND

No	Items	Year 2016
1	Net profit to company's shareholders	360.2
2	Appropriation	
	- Appropriation to Bonus fund (5%)	18.0
	- Appropriation to Welfare fund (2%)	7.2
3	Profit after appropriation	335.0
4	- Cash dividend 2016 (5%)	70.8
5	- Stock dividend 2016 (10%)	141.6
6	Retained earnings 2016	122.6

#### Dividend proposal for 2016:

- 2016 dividend is planned 5%/par value by cash and 10%/par value by stocks
- Dividend 2016 shall be executed as below:
  - 1st payment: 10%/par value, equivalent to about 14.2 million NLG shares, expected to issue in Q3.2016 or Q4.2016 after finishing the interim financial report for the first 6 months.
  - 2nd payment: 5%/par value equivalent to VND70.8 Bil; plan to pay in Q2.2017 after ASM 2017's approval..

Total dividend plan: VND 212.4 bil

Respectfully submitted,

On behalf of the Management  
CEO



CHU CHEE KWANG